



Affiliate Industrial Members Group Meeting Report

17 February 2025, Singapore

17 February 2025, 17:00 UTC+8 (07:00 CET), hybrid

Date: 17 February 2025

Location: Hybrid, Suntec Singapore Convention & Exhibition Centre, Singapore

Apologies: none

Attendees: Annex A

Agenda

1. Welcome
2. Approval of Agenda
3. Report on activities and achievements of the Group since the 2023 Conference
4. Update on IALA World-Wide Academy
5. Transfer of the rules and procedure
6. Transfer/Election of the IMG members for the IGO until the 21st Conference
8. Any other business

1. Welcome by the Secretary-General

The Affiliate Industrial Members Group (AIMG) President, Mr. Jinofer Bhujwala from Aatash Norcontrol Ltd, warmly welcomed the AIMG members and all participants.

IALA Secretary-General, Francis Zachariae, welcomed all online and physical participants from the IALA Secretariat to the hybrid meeting. He mentioned the significant historical moment of the 1st General Assembly for Affiliate Industrial Members and the importance of each industrial member.

2. Approval of agenda

The agenda was approved.

3. Report on activities and achievements of the Group since the 2023 Conference

AIMG President Jinofer Bhujwala reported on the Affiliate Industrial Group's activities and achievements since the Industrial Members General Assembly in Brazil in 2023.

4. Update on IALA/World-Wide Academy

Secretary-General Francis Zachariae started by warmly thanking the AIM members for their constructive work and the commitment of members worldwide.

Mr. Zachariae emphasized that IALA is doing extremely well and briefly reviewed the 1st General Assembly of the IALA week in Singapore.

Francis made a brief review of the mentioned that since the International Organization for Marine Aids to Navigation Convention entered into force, 37 member states have ratified it, and the 38th has ratified it. However, it will enter into force after four weeks. Two countries, the Bahamas and Cameroon, have progressed on the treaty, and the Secretary-General expressed his expectation that the number of ratified nations will continue to grow.

The Secretary-General presented the first plan for the IGO process—a proposed timeline for IALA agreements—made in Copenhagen in 2012, together with Mary Dean from Australia. He emphasized his gratitude for AIM's contribution to IALA, as the number of Affiliate Industrial members was 174, and it has grown extremely fast. He pointed out the technical expertise and support of the Affiliate Industrial members for IALA and the huge work and support of the Affiliate Industrial members to the work of the Committees. He invited AIM to take the opportunity of organizing the successful event during the Conference 2027 in Mumbai.

Francis mentioned IALA's successful perspective as an IGO, mentioning the record number of participants in the technical committees and interesting seminars and workshops hosted around the world: USA, Australia, Germany, United Kingdom, etc.

Plan for the transition of IALA from an NGO to an IGO is proceeding after the General Assembly in Singapore and when the new general regulations are approved, the transition phase will officially cease. IALA, the old association, will still exist until all the assets and liabilities are transferred to the new IGO. The last asset will probably be the building and headquarters, which will be transferred to the new IGO, and then the old IALA will terminate automatically.

Francis noted that the next conference would be held in Mumbai in September 2027. Jinofer Bhujwala, the AIMG President, is working hard on all the preparations, and the AIMG will hold its next meeting in Mumbai in conjunction with the council meeting, which will take place there as well, in order to begin preparations for the 2027 conference. For AIM, that would be an excellent opportunity to hold a large exhibition and an industrial members' evening.

Finally, the Secretary-General presented the IALA Council decision to grant Lars Mansner the IALA (Association) Honorary membership token of his sincere appreciation of the outstanding role he has played within the organization for over 35 Years.

Omar Frits Eriksson, IALA Deputy Secretary-General and, recently, the IALA World-Wide Academy (WWA) Dean, welcomed all long-standing and newly joined Affiliate Industrial members (AIM). He emphasized that being an industrial member of IALA does include certain benefits but also certain responsibilities to contribute to the work of IALA. Omar also welcomed AIM to participate in IALA committees for the great opportunity to develop international standards.

The Deputy Secretary-General started by providing a short retrospective on the history of the establishment of the IALA WWA

He mentioned that the Academy supports the IALA strategic goals through education and training as well as capacity building aimed at ensuring that “all coastal States can fulfil the obligations related to Marine Aids to Navigation placed upon them in SOLAS Chapter V; and that all coastal States can claim conformance with relevant IALA Standards”. The aims of WWA are to bring coastal States to a place where they can fulfil their obligations as separated and then be able to claim conformance to IALA standards.

There are three pillars of IALA WWA activities:

- Enlighten – raise the awareness of high-level decision makers of their international obligations relating to the safety of navigation through attendance to various meetings:
 - IMO Technical Cooperation Committee.
 - IHO Regional Hydrographic Commission meetings.
 - Asia-Pacific Heads of Maritime Safety Agencies.
 - Various CB workshops, mainly in Asia.
- Educate – provide a suite of relevant education and training opportunities to as many as possible. The main courses are:
 - Risk management Courses.
 - L1.1 AtoN Manager courses.
 - L1.2 Aton Master courses.
 - Assist with VTS training in MARTRAIN in Malaysia (JANA);
 - Deliver training on behalf of the IMO.
- Engage – pursue long-term capacity-building activities with coastal States and provide advice on how to overcome challenges.

WWA has now conducted more than 60 technical cooperation missions and trained over 500 Aids to Navigation Managers.

Omar explained that in June 2022 the IALA Council decided to establish a Disaster Recovery Fund (DRF) aimed at assisting coastal States, who are struck by disaster, to re-establish and strengthen further their ability to ensure safety of navigation in their area of responsibility. The first contribution to the DRF was a donation from Australia (AMSA), dedicated to help Ukraine.

The deputy Secretary-General explained that the key areas of IALA WWA current developments are:

- Delivering courses in English, French and Spanish.
- AtoN Manager training in Indonesia in their local language Bahasa Indonesia.

- Training in Africa and the Caribbean.
- Empowering women in maritime.
- Technical visits, follow-up.
- Efficient and ethical procurement.
- Research and development.
- Ocean Literacy lectures.

Omar also highlighted the fruitful cooperation of WWA with universities, especially IMO World Maritime University, Jimei University and Cergy Paris University.

Finally, the Deputy Secretary-General noted that the first steering group meeting for the Conference in Mumbai will be held in the latter half of 2025 and the necessity to have a representer from AIM during this preparation process.

5. Transfer of the rules and procedures/Terms of Reference

The input paper AIMGA01-5 on the Transfer of the Terms of Reference for the Affiliate Industrial Member Group was accepted by acclamation and the Terms of Reference for the Industrial Members Group of the International Association of Marine Aids to Navigation and Lighthouse Authorities were transferred to the Terms of Reference for the Affiliate Industrial Members Group of the Organization.

6. Transfer/Election of the IMG members for the IGO until the 21st Conference

The input paper AIMGA01-6 on the Endorsement of the Affiliate Industrial Members Group (AIMG) was accepted by acclamation, and the General Assembly of the Affiliate Industrial Members endorsed the Affiliate Industrial Members Group as elected on the General Assembly held in Rio de Janeiro on 1 June 2023.

The Affiliate Industrial Members Group of the Organization until new elections can take place at the next General Assembly in 2027 consists of:

Company name	Representative for
Flotex SRL, Italy	Europe and Africa
Mediterráneo Señales Maritimas, Spain	Europe and Africa
Japan Radio Co, Ltd, Japan	Asia and Oceania
Sealite Pty Ltd, Australia	Asia and Oceania
Tideland Signal Manufacturing, LLC, USA	The Americas
ARBO Plásticos, Brazil	The Americas
Aatash Norcontrol Ltd, India	Country of next Conference
Australian Maritime Systems Group, Australia	All members
Sabik, Finland	All members

7. Any other business

Simon Brooks from Australian Maritime Systems congratulated Lars Mansner on the nomination to Honorary Member.

He noted the effort and discussion that went into the value proposition for industrial members and the importance of sustaining with IALA during this period. He also emphasized the importance of ensuring that members are not only appreciated for their contributions but also considered when making procurement decisions. Additionally, being an IALA member carries significant weight, which is an ongoing push and joint aim for industrial members for the betterment of all industry.

Annex List of participants

Name	Attendance
Jinofer Bhujwala, Aatash Norcontrol Ltd, President of the AIMG	Physical
Marcel Tetu, Arbo Plasticos Rotomoldados Ltda, Vice President of the AIMG	Virtual
Monica Herrero, MSM, AIMG representative for Europe and Africa	Physical
Malcolm Nicholson, Sealite, AIMG representative for Asia and Oceania	Virtual
Rodolfo Zuurbier, Floatex, AIMG representative for Europe and Africa	Physical
Luca Facchetti, Floatex, AIMG representative for Europe and Africa	Virtual
Michael Walker, Sealite, AIMG representative for Asia and Oceania	Physical
Koji Saito, Japan Radio Co., Ltd, representative for Asia and Oceania	Physical
Simon Brooks, Australian Maritime Systems, AIMG representative for all members	Physical
Lars Mansner, SPX Aids to Navigation Finland, AIMG representative for all members	Physical
Adrian Van Boven, M-Nav Solutions Limited	Physical
Henry Neville, Kordia Pty Ltd	Physical
Sirdynel DePaula, Kordia Pty Ltd	Physical
Claus Krummrey, Frequentis AG	Virtual
Khashayar Saravandi-Rad, Frequentis AG	Virtual
Kyle Russell, Adolpha Maritime Group	Physical
Brian Tuomi, Adolpha Maritime Group	Physical
Wei Wang, Chengdu Dixin Technology Co., Ltd.	Physical
Jason Yu, Qinhuangdao Yaoxing Aids to Navigation Technology Co., Ltd.	Physical
Dong Li, Tianjin Tianyuanhai Technology Development Co., Ltd.	Physical
Luis Garrido, Tianjin Tianyuanhai Technology Development Co., Ltd.	Physical
Immanuel Masman, PT Kemenangan	Physical
Mavis Lim, PT Kemenangan	Physical
Andy Chan, PT Kemenangan	Physical
Cameron Butchart, Wärtsilä Voyage Limited	Physical
Michele Fiorini, Leonardo S.p.A.	Virtual
Takuya Fukuda, Tokyo Keiki Inc. Maritime Traffic Systems Dept.	Virtual
Akihiko Takahashi, Japan Radio Co., Ltd.	Physical
Takayoshi Fukuyo, ArkEdge Space Inc.	Physical
Daichi Nakamura, ArkEdge Space Inc.	Physical
Takashi Ogai, IHI Corporation	Physical
Makoto Ura, IHI Corporation	Physical
Yuko Kawasoe, IHI Corporation	Physical
Shuzo Kawashita, Zeni Lite Buoy Co Ltd	Physical
Noboru Maruoka, Zeni Lite Buoy Co Ltd	Physical
Takashi Maeda, Zeni Lite Buoy Co Ltd	Physical
Jonathan Langlois, Zeni Lite Buoy Co Ltd	Physical

Koichi Nishimura, TST Corporation	Physical
Yoshio Miyadera, Japan Radio Co., Ltd.	Physical
Zulkifly Ariffin, Greenfinder SDN BHD	Physical
Izzammudin Ibrahim, Sarawak Buoys and Light Board, Navigation Aid Unit	Physical
Khalid Jauhary Zulkurnain, Lync Lab Sdn Bhd	Physical
Ter Chin Hua, Lync Lab Sdn Bhd	Physical
Zakri Zulkurnain, Lync Lab Sdn Bhd	Physical
Nor Azman Azit, TM One, TM Technology Services Sdn Bhd	Physical
Ummulqura Mohamad Sabar, TM Technology Services Sdn Bhd	Physical
Jagantahan Subramaniam, TM Technology Services Sdn Bhd	Physical
Frode Klepsvik, Navtor	Physical
Tulika Prasad, Navtor	Physical
Muhammad Humayun Sheikh, Seamax Marine Services	Physical
Usman Imran, Seamax Marine Services	Physical
Carlo Antonio Castro, Jarzoe Builders Inc.	Physical
Catrina Rieza, Jarzoe Builders Inc.	Physical
Czarina Songco, Jarzoe Builders Inc.	Physical
Crysanthea Yu, Jarzoe Builders Inc.	Physical
Alfonso Giancarlo Yu, Jarzoe Builders Inc.	Physical
Hussein Alayan, National Polyethylene Company	Physical
Chris Chung, Wärtsilä Voyage Limited	Physical
Nicolas Garnier, Airbus Defence and Space	Physical
Martin Lim, Frequentis AG	Physical
Katherin Wu, Tidalis BV	Physical
Denson Yap, Orion Maritime Systems Pte Ltd	Physical
Jonathan Tung, Orion Maritime Systems Pte Ltd	Physical
Brian Wong, Orion Maritime Systems Pte Ltd	Physical
Adrian Lee, Wealth Marine Pte Ltd	Physical
Lily Ng, Wealth Marine Pte Ltd	Physical
Nick Neo, Wealth Marine Pte Ltd	Physical
Tan Wey Teck, Wealth Marine Pte Ltd	Physical
Magnus Nyberg, Saab TransponderTech	Physical
Sandra Vasquez Velasquez, Oficina Coordinadora de Hidrografia y Navegacion	Physical
Daniel Rojas, Sea Marine Technology Mg SC A	Physical
Jesus Jimenez Munoz, Sea Marine Technology Mg SC A	Physical
Luis Oropeza, Sea Marine Technology Mg SC A	Physical
Francis Zachariae, IALA Secretary-General	Physical
Christine Philip, IALA Finance and Administration Manager	Physical
Lorraine Mbong, IALA International Relations and Membership Officer	Physical
Alisa Nechyporuk, IALA Technical officer, AIM Secretary	Physical